

Massachusetts CLOSED Group Conversion Guaranteed Issue Nongroup Membership ¹
as of December 31, 2007

Nongroup Subscribers by Age	Individual Subs	Percent of Total Buyers	All Other (Family) Subs	Percent of Total Buyers	Total Market Buyers	Percent of Total Buyers
zero - 19	0	0.0%	0	0.0%	0	0.0%
20 - 29	1	5.6%	0	0.0%	1	5.6%
30 - 39	0	0.0%	0	0.0%	0	0.0%
40 - 49	4	22.2%	0	0.0%	4	22.2%
50 - 59	2	11.1%	0	0.0%	2	11.1%
60 - 64	1	5.6%	0	0.0%	1	5.6%
65 - over*	7	38.9%	3	16.7%	10	55.6%
Total	15	83.3%	3	16.7%	18	100%

Total Single Subscribers	15
Total Family Subscribers	3
Average Family Size	2.3

* Subscribers 65 and over are those not eligible for Medicare.

Nongroup Members by County and Age	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07
zero - 19	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
20 - 29	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
30 - 39	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
40 - 49	0	0	0	0	0	0	0	1	3	0	0	0	0	1	5
50 - 59	0	0	0	0	0	0	0	0	0	0	2	0	0	0	2
60 - 64	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
65 - over	0	0	0	0	1	0	0	0	8	0	1	0	2	0	12
Total	0	0	0	0	1	0	0	1	13	0	4	0	2	1	22

¹ Represents membership in closed guaranteed issue nongroup health plans issued only on a group conversion basis, subject to M.G.L. c. 176M issued by a carrier after November 1, 1997 through June 30, 2007. Please see separate report for membership in closed guaranteed issue health plans.